

RugGear® is a leading international developer and manufacturer of rugged mobile phones, smartphones and tablets designed for professional use in extreme safety and working conditions, especially in the Mission Critical area. The mobile devices are developed and designed by specialists in Germany (Lauda-Koenigshofen), where RugGear GmbH is based.

We are looking for a full time

Sales Manager (m/f/d)

Tasks

- › Support and further development of European sales regions
- › Analysis of customer needs and development of long-term and sustainable customer relationships
- › Identification and acquisition of new potential customers in close coordination with the sales management
- › Preparation of sales reports
- › Development of country-specific solutions with our customers
- › Active creation and implementation of sales targets

Requirements

- › You have several years of experience in sales of telecommunication devices in the B2B sector and have already built up a business network
- › You have knowledge in the area of Push-To-Talk (MCPTT)
- › Business fluent in written and spoken English
- › You act proactively, are flexible and think entrepreneurially
- › You have strong communication, presentation and negotiation skills
- › You have assertiveness and are a team player
- › You are characterized by a professional appearance and a high degree of personal responsibility

Benefits

- › High level of responsibility and exciting projects and products
- › Flexible working hours tailored to the employee with varied activities
- › A good working environment in a multicultural team with flat hierarchies in a dynamic company
- › A wide range of opportunities for professional and personal development
- › Remote or office work

We look forward to receiving your application and are available to answer any questions at +49 170 3719 001. Please send your application documents, your salary expectations and availability to:

RugGear GmbH

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